

# RAPROCURE TECHNOLOGIES PRIVATE LIMITED

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[www.raprocure.com](http://www.raprocure.com)

Date: 20th September, 2025

To,  
Vandana Global  
Raipur

**Kind Attention:** Mr.Bedi ji

**Subject: Offer Letter for Subscription of RaProcure.**

**Greetings From RaProcure!**

**About RaProcure:**

RaProcure is an **integrated procurement marketplace** exclusively for the Steel Industry. RaProcure aims to **Revolutionize All Procurements** of Steel Plants along with providing a complete **Inventory Management Solution**.

I am extending my sincere gratitude for attending the demo session we recently held. Your participation and engagement were greatly appreciated, and we are excited about possibly working together to enhance your procurement processes.

**We are thrilled to have the opportunity to submit a proposal for a subscription at RaProcure.** In the accompanying business proposal, we highlight how RaProcure can reap multiple benefits for your company.

**Team:**

**Led by the veteran of the Steel Plant who understands the challenges firsthand**, a very strong, specialized experienced team of curators, **who are ex-purchase managers of the top Steel Plants of the country**, **top-notch IT developers**, highly professional relationship managers, and strong dedicated backend support team.

**Perks:**

1. RaProcure is a **One-Stop Procurement Portal for Steel Plants with Thousands of Verified Vendors from across the country.**
2. Procurement Portal where **All the Products related to Steel Plants, be it BF, DRI, Furnace, CCM(Caster), Rolling Mill, Power Plant, or Pellet are PRE-FITTED, and properly categorised into Divisions or Groups.**
3. You get **direct contact details of thousands of verified Vendors at the Portal.**
4. With **1 click, send Inquiries to multiple Vendors** and their rates will be displayed **automatically in the Comparative Sheet.** As shown, you can Add your Vendors for a level playing field, alternatively, we can do the same for you, without any extra cost. You will have to share the list.
5. RaProcure is an integrated Platform that provides a complete **Inventory Management Solution. From INDENT to GRN, entire Stock Keeping, Issues, Returns, etc.**
6. Lots of features, like E-Auctions, Scheduling enquiries, ReFloat, AI prompts, Email and WhatsApp integrations, etc.

**Proposal:**

As per your requirements, we are proposing you annual plans as below:-

**Plan for 10 users : Rs. 370,000**

(plus GST)

**ZERO ONBOARDING COST:** We don't charge anything for installation or onboarding.

**Support:**

We have a dedicated support team, for IT, Technical and Product Solutions.

Also, our Team will be at your site, in the first week for all guidance, if required.

**Terms of Payment:**

Subscription amount to be paid at the of time onboarding. The amount is non-adjustable.

**Onboarding Process:**

It is simply just filling the subscription form, and you can get started. We will help you in getting you user management, hierarchy and delegation of work.

Other Standard Terms & Conditions prevail.

**Our Bank Details**

Account Name: Raprocure Technologies Private Limited

ACCOUNT NO : 000605037715

IFSC: ICIC0000006

Bank Name: ICICI BANK LTD

Branch: RN Mukherjee Road

**Once you confirm, you will be assigned a dedicated team manager.**

Regards,

**Siddharth Maloo**

CEO

Ph: 900 700 8367

**RaProcure Technologies Pvt Ltd**

[sm@raprocure.com](mailto:sm@raprocure.com)